

Alpit Kale

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PROFILE

Procurement and supply chain consultant with six years across Big 4 and specialist consultancies, who builds and deploys production AI tools as well as advising on them. Combines functional depth in procurement transformation and contract lifecycle management with hands-on Python, SQL, LLM pipelines and agentic workflows, and experience of senior client stakeholder management on technology-enabled programmes.

CORE COMPETENCIES

Procurement transformation

Contract lifecycle management

AI product development

LLM pipelines & agents

Data migration

Supply chain analytics

Stakeholder management

WORK EXPERIENCE

Deloitte LLP July 2022 – Present

Manager — London, UK

- Designed and led an AI-enabled contract inquiry solution for a global pharma client, eliminating ~40,000 manual case responses per year and freeing the client team to focus on higher-value procurement activity
- Led the contract data migration programme for a FTSE 100 TMT client (~5,000 contracts), owning the technical architecture and stakeholder engagement; a workbook-driven pipeline turns client-signed mappings into the full transformation, presented at a partner-level showcase; UAT under way ahead of a December 2026 production load
- Conceived and delivered an AI-powered intelligence product for 200+ Deloitte consulting practitioners — secured leadership approval, took it from prototype to production, and established a repeatable distribution model; nominated for firm-wide Innovation Award (2026)
- Technical lead on Cascade, a Gen AI supply chain resilience prototype for the firm's internal innovation competition; demoed to around 200 practitioners in September 2026
- Led content strategy and technology workstream for a guided buying programme at a Fortune 500 pharma client — designed backend content architecture and routing logic to direct procurement colleagues through category-specific buying channels
- Nominated as AI Change Champion across the Deloitte consulting practice by senior leadership, with responsibility for AI adoption strategy, practitioner capability building, and embedding AI into delivery standards firm-wide
- Delivered demand planning analytics (SQL, PowerBI) for a global tech client's devices supply chain team; mapped multi-tier supplier networks for an Australian enterprise client; formulated post-merger supplier strategy for a UK telco

GEP Consulting Aug 2020 – June 2022

Senior Associate Consultant — London, UK

- Optimised supplier base for a German pharma MNC to streamline buying and category management
- Conducted data analysis for PMO and strategic sourcing for a FTSE 100 firm supporting the Covid Test & Trace scheme
- Implemented Robotic Process Automation to amend contracts at scale and maintain PowerBI dashboards

LGT Vestra LLP June 2019 – Aug 2019

Investment Research Summer Analyst — London, UK

- EM macro research: built a Bloomberg Terminal dataset mapping emerging market growth trends and macroeconomic correlations; bottom-up valuations and DCF analysis of UK gambling sector firms

MAN Energy Solutions Jan 2019 – June 2019

Digital and Internal Communications Assistant — Copenhagen, DK

- Published 25+ news articles; grew LinkedIn traffic by 35% and Facebook engagement by 40%

Research Intern — Sheung Wan, HK

- Research and analysis of 30+ startups across Hong Kong and India; developed a startup ecosystem report for the Indian market

EDUCATION

BSc (Hons) Business Management — Upper Second Class (2:1)2017 – 2020

King's College London

Money & Banking, Applied Economics, International Finance, Financial Statement Analysis

International Exchange — Finance & Economics2018 – 2019

Copenhagen Business School

Semester at Sea — International Gap Year2016 – 2017

Colorado State University

Visited 14 countries; global comparative study and oceanography

PERSONAL PROJECTS

Procurement & Margin Intelligence Dashboard2026 – Present

Full-stack BI platform for a multi-site manufacturer in India, built and run solo: nightly unattended ERP ingest, BOM-level unit costing, a live commodity price feed and role-based views for executive, marketing and purchasing teams. In production since April 2026; the business sets its annual team KPIs through it, and its figures were reconciled line by line against the audited P&L.

Python, FastAPI, SQLite, React, SQL Server — Windows Server deployment

PlannerOS — Supply Chain Planning SimulationMay 2026

Browser-based planning simulation for an internal workshop of supply chain consultants: four quarters of service, inventory and cost trade-offs, a real-time shared leaderboard, and a debrief mapping each player to one of six planning archetypes.

JavaScript, Supabase Realtime, Vercel

Forge and Pocket DJ Drum MachineOpen source, MIT

Forge: an offline-first workout logger (React 19 PWA, no backend) that picks the next target and shows its reasoning. Pocket DJ Drum Machine: a Teensy 4.1 sample-based drum machine with a 16-step sequencer and a browser companion over USB. Both at github.com/Alpit-K.

React, Zustand, Vite, C++17, PlatformIO, Web Serial

SKILLS

Functional: Procurement Transformation, Supply Chain Strategy, Contract Lifecycle Management, Strategic Sourcing, Category Management, S2P, Guided Buying, Process Automation

Technical: Python, SQL (SQL Server), PowerBI, N8N, Claude Code, LLM/GenAI application development, Anthropic SDK, RPA, Supabase

Interests: DJ, Advanced Scuba Diver, Wildlife Photographer